From: Bill Danes To: Kazumi Shimoda

Subject: Re: PMC-12345BC availability

Dear Ms. Shimoda,

Thank you for your inquiry regarding the availability of PMC-12345BC. I regret to inform you that the product is temporarily out of stock and we will not be able to provide it by the date you requested.

Here are a few options for your consideration:

- 1) The next shipment is scheduled for August 10. Your order would arrive by August 14.
- 2) We do have the higher grade QMC-12345BC in stock. For an additional cost of 4,000 yen per unit, we can provide the number you requested by your requested date.
- 3) We have 25 units in stock of the lower grade OMC-12345BC, which costs 3,000 yen less than PMC-12345BC. The remaining 5 units will be available by August 20.

Please let us know if any of these options are satisfactory, and we will adjust your order.

We apologize for the inconvenience and hope that we can be of further service.

Kind regards,

Bill Danes Sales Manager XYZ Technologies