

**Persons Hotel**

8-9-21 Ginza, Chuo-ku  
Tokyo, Japan 104-0061  
Phone: (81)3-xxxx-xxxx / Fax: (81)3-xxxx-xxxx  
Email: info@persons.co.jp

November 8, 2012

Mr. Kevin Phillips  
UJ Clothing  
853 Dover Boulevard  
Chicago, IL 60602 USA

Dear Mr. Philips:

When you stay in Tokyo, have you ever thought, “**If only I could stay in a room with a little more space...**” or, “**I wish I could enjoy authentic Japanese meals at my hotel ...**” but the hotel you’re staying in only has rooms the size of shoe boxes and serves light suppers? Our hotels accommodate your requests with spacious guest rooms and authentic Japanese restaurants.

Situated in the heart of Roppongi, Ginza and Aoyama, **Persons Hotels** await you with the following facilities and services:

- ◇ Well-equipped gym
- ◇ Banquet hall accommodating 50 people
- ◇ Free Internet access
- ◇ Superb concierge services
- ◇ Free coffee / tea

You may be thinking that other quality hotels offer similar services. We have confidence in providing better services and environment, but the best way to prove it is to ask you to stay with us. To show you how much we would like your patronage, we have a special offer for you: If you choose us next time you come to Tokyo, please bring the attached coupon with you. We will give you a 30 percent discount on your accommodations!

Stay at our hotel once and we are confident that you will realize you are more efficient at work during your trip because of the comfortable stay. If you need additional information on our hotels, please visit our website at [www.personshotel.com](http://www.personshotel.com) or call me at (81)3-xxxx-xxxx. We look forward to serving you.

Sincerely,



Mariko Nakagawa  
Persons Hotel  
Enclosure: 30 percent off coupon