Business Trip Report

Date: May 29, 2012

To: George Williams
Chief of General Affairs

ne Takashi Suzuki	Affiliated division	Sales
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The following report describes my activities during the business trip.

Destinations	- The Bridal Expo in Hawaii, USA	
	- Hawaii Branch	
Period	May 24-26, 2012	
Accommodations	Waikiki Hotel	
	3698 Marasada Avenue, Honolulu, Hawaii 96812	
	1-800-724-5671	
Purpose of trip	- To find prospective agents at the exposition (the Bridal	
	Expo).	
	- To clarify the causes of continuous complaints at the Hawaii	
	Branch.	
Matters to report	1) New agents	
	- Met with two companies, Happy Bridal (hereinafter HB)	
	and Hawaii Wedding*.	
	- Both have strong expectations for our brand name and our	
	ability to attract customers in the domestic market.	
	- HB will come to Japan next month for negotiations.	
	- Met with several more prospective agents.	
	2) Cause of complaints from customers	
	- Found out that new and part-time employees have been	
	impolite to customers.	
	- Gave instructions to the branch manager to provide special	
	training for them.	
	- Plan to dispatch training personnel from headquarters.	

Note: Please refer to the attachment for the expense report.

*Attachment includes the company profiles of HB and Hawaii Wedding.

	Division manager	Section chief
Authorized by	Jam Rolhoz	Novio Slipikawa